

CHLM Customizable Resources & Tracks FAQs

- **How can I best utilize the interactive matrix?**
 - Choose the Leadership Track (Administrative, Clinical, Education, Research, or Industry) that best suits your current or desired position/industry
 - Select a resource based on your goals, timeline, and budget
- **What are the leadership tracks? How do I know which one I am?**
 - CHLM offers these 5 leadership tracks for PAs and NPs:
 1. **Administrative** – Roles managing the business of medicine
 2. **Clinical** – Roles ensuring optimal patient care
 3. **Education** – Roles training future medical professionals
 4. **Research** – Roles discovering/communicating new medical information
 5. **Industry** – Roles providing expertise in nontraditional settings (i.e., pharmaceutical)
- **Does the interactive matrix include all CHLM resources?**
 - There is so much more to explore! In addition to the resources on this page, CHLM also offers [operational tools and worksheets](#), [Leadership on Demand](#), and [advisory services](#).
- **What are the major differences within the resources?**
 - Not only is there a mixture of online, in-person, and hybrid courses, the resources also differ in price and duration, giving you the flexibility to customize your leadership training.
- **What kinds of degrees do you offer?**
 - All CHLM offerings are CME-eligible. We also partner with outside academic institutions to provide more traditional degrees such as graduate certificates, master's degrees, and doctorate degrees.
- **Are all resources year-round? What is the application process?**
 - Most of our products are year-round, online, and self-guided with immediate registration upon purchase. However, we do have some products that align with [academic partner](#) calendars and admission windows; as well as our annual [Executive Leadership Conference](#) that is a 3-day, in-person conference held mid-November.
- **Do I have to have a lot of experience to take CHLM courses?**
 - We offer a variety of programs for all experience levels. While some CHLM programs are more focused on honing the leadership skills of early/mid-career PAs and NPs, our [one-hour online course modules](#) are appropriate for providers with all levels of experience (even students!).
- **How will CHLM courses help me in the workplace?**
 - Students/attendees have reported that CHLM courses helped improve their leadership and management skills to advocate for improved utilization and growth in their workplace; qualify

for a leadership career path in their organization; and/or become a more desired candidate for a promotion or new position.

- **What are the differences between some of your programs?**
 - [CHLM/Northeastern University PA/NP Leadership and Management Certificate](#)
 - This program is the only graduate certificate specific to PAs and NPs and includes 4 semesters of online studies covering healthcare leadership, advocacy, medical billing and reimbursement, and metrics.
 - In addition to earning academic credit for completed courses, students can earn up to 4 standard CHLM/Northeastern completion certificates for 60 AAPA Category 1 CME credits. Although some of the same topics are covered in the Degree Pathways Program, the areas of study in the certificate program are more in-depth, as each course consists of 8-12 modules each.
 - The application window is only twice per year (August and November), the cost is \$11,232 for the full certificate and takes 9 months – 2 years to complete. Lead PAs and APPs, Nursing Supervisors, Chief PAs, and Department Directors have been previous attendees.
 - [ACHE/CHLM Leadership Institute](#)
 - This program is our newest online resource and is a collaboration with the American College of Healthcare Executives (ACHE) focused on leadership development.
 - Curriculum includes a mixture of CHLM and ACHE material including 12 online courses, one 6-week online seminar, and 4 webinars covering healthcare leadership, evaluation, continuous process improvement, telehealth and more.
 - Students earn a standard completion certificate for 24 AMA PRA Category 1 CME credits, which can be applied toward the required 36 hours to begin the [FACHE credentialing process](#).
 - The registration is on a rolling basis and cost is between \$2,850 - \$3,050 and takes 6-12 months to complete.
 - [CHLM Degree Pathways](#)
 - This program provides a pathway for all PAs and NPs who may be looking to pursue a graduate certificate, additional master's, or doctorate degree with one of our affiliated academic partner programs via Arizona State University, Dartmouth, the George Washington University, University of Colorado Denver, and University of Lynchburg. Some of the most popular degrees include MPH, EMBA, and DMSc.
 - Prospective students take 8 CHLM pre-requisite online courses (1 hour each) providing a basis of PA/NP management skills and earning a standard CHLM completion certificate for 8 AAPA Category 1 CME credits. Then, the student applies to the affiliated program and upon admission is eligible for various partner discounts and scholarships.
 - The application windows vary upon partner institution, cost is \$928 for pre-requisite coursework via CHLM plus degree (with applicable partner discounts) with external institute and takes 1 – 3 years to complete. Chiefs in Army Medical Departments, Clinical Directors, APC Directors, and Sr. PAs have been previous attendees.

▪ *Please note: the CHLM pre-requisite completion does NOT automatically enroll you into the institution program – you must apply separately. In addition, the student is not eligible for any discounts at un-affiliated institutions.*

- **Do you have additional scholarship opportunities available?**
 - Not currently; however, we can offer bulk employer discount pricing models. Please email [Jennifer Broderick](#) for more information.

- **Do you offer employer course packages?**
 - Yes, CHLM partners with employers to offer course packages for their PAs and NPs. Please email [Andrea Lowe](#) for more information.